

4th Quarter 2011 :: Santa Clara County :: Single Family Residence

Area/City	New Listings	Cur Inv	# of Closed Sales	Ave. DOM	Ave. Price	Med. Price	% LP Rec'd	Total \$ Vol.
CA	62	60	60	79	688,656	650,000	98.36	41,319,400
CU	49	33	80	53	1,090,067	1,080,000	98.03	87,205,406
GY	172	208	143	94	415,811	383,000	97.88	59,461,010
LA	63	30	84	44	1,870,149	1,749,000	97.77	153,352,261
LAH	16	32	18	65	2,585,611	2,205,000	94.68	46,541,000
LG	80	80	69	77	1,566,098	1,190,000	92.91	108,060,763
LGM	21	32	11	52	852,504	760,000	96.0	9,377,550
MI	100	85	69	81	512,590	460,000	98.78	35,368,740
MS	8	8	5	193	1,714,200	1,625,000	95.81	8,571,000
MH	115	156	99	98	591,335	525,000	97.08	58,542,194
MV	61	29	62	35	947,848	960,000	100.92	58,766,636
PA	65	24	83	37	1,718,960	1,400,000	101.52	142,673,680
SJ	1540	1518	1419	78	541,443	477,000	98.75	768,308,957
MR	16	25	8	101	527,837	530,600	95.87	4,222,700
SC	121	104	128	60	599,712	550,500	98.15	76,763,184
SA	82	89	54	83	1,631,854	1,550,000	95.88	88,120,138
SU	108	80	119	65	711,033	725,000	98.95	84,612,991
Summary	2679	2593	2511	74	729,879	N/A	98.14	1,831,267,610

4th Quarter 2011 :: Santa Clara County :: Condo & Townhome

Area/City	New Listings	Cur Inv	# of Closed Sales	Ave. DOM	Ave. Price	Med. Price	% LP Rec'd	Total \$ Vol.
CA	40	39	34	104	394,250	397,500	98.14	13,404,500
CU	18	10	22	36	653,813	655,500	100.53	14,383,888
GY	14	12	5	49	191,100	198,500	98.44	955,500
LA	9	7	10	34	733,265	755,000	98.02	7,332,655
LG	29	39	24	99	582,916	552,500	98.12	13,990,000
MI	46	52	41	79	281,271	230,000	98.54	11,532,137
MH	19	21	22	95	235,039	241,944	98.86	5,170,878
MV	55	56	62	92	454,438	400,000	98.53	28,175,205
PA	23	11	35	45	790,382	747,000	99.70	26,873,000
SJ	674	740	649	79	278,017	251,000	98.82	180,433,211
SC	75	70	65	88	373,845	332,000	98.67	24,299,935
SA	11	9	8	105	811,125	833,000	97.90	6,489,000
SU	72	58	59	74	434,726	440,000	99.06	25,648,861
Summary	1085	1124	1,036	79	346,559	N/A	98.82	358,688,770