

## The New Faces of Homeowership: Foreign National Buyers

The settlement process for this growing buyer segment has specific nuances. This class will teach you the unique characteristics of these transactions.

JOIN US TO LEARN:

- How foreign national and traditional transactions differ
- How to understand and overcome cultural differences in the closing process
- The differences between direct and indirect communication and how these contrasts can drastically affect the transaction

When: Tuesday, March 20, 2018 @ 11:00 am - 12:30 pm Where: 1651 N 1st St, San Jose, CA 95112 (408) 445-8500

## Register: sccaor.com/class/national



**Presented By: Darryl C. Freeman** *Market Intergration Manager - Strategic Markets* First American Title



FREE with Registration Register by March 19 9PM PST

## SCCAOR Course Cancelation Policy

If you must cancel or reschedule your reservation, a full refund will be issued if notification is received by email, or in writing (not by telephone), three (3) days prior to class. Those who book within three (3) days are not eligible for cancelation or refunds. To cancel, please send an email to <u>education@sccaor.com</u> and identify the name of the course and include the order number associated with the purchase of the course. In the event that a student should fail to attend a class, the tuition for said class is forfeited and will not be transferred to future classes. SCCAOR reserves the right to cancel or reschedule any course. If cancelation occurs, SCCAOR will issue a full refund. In the event of rescheduling, SCCAOR will send immediate notification and transfer all reservations, including payment, to the new date.

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