



**Tuesday, July 17, 2018**

**Member Price:** \$15 for 1 session  
 \$25 for 2 sessions

**Non-Member Price:** \$20 for 1 session  
 \$35 for 2 sessions

## REALTORS Property Resource® Commercial Workshop

**Creating the Perfect Presentation Package**  
 Session 1 | 9:30 AM - 11:00 AM

The perfect presentation package can be timely and expensive to compile for REALTORS® working with commercial clients. Yet the right reports and data are an essential step in earning a client's trust.

Join this insightful workshop where you will learn to integrate your local market expertise with data and reports that will lead clients in the right direction.

You will learn to:

- Identify the best location and generate reports that will backup your decision
- Add your knowledge to property reports enhancing the listing and public record data
- Use Trade Area reports to reinforce how a community matches your client's needs



**Presented By:**  
**Emily Line**  
*Vice President of Commercial Services*  
 Realtors Property Resource® (RPR), LLC

**3 Key Benefits to WOW Commercial Clients**  
 Session 2 | 1:30 PM - 3:00 PM

Are you curious why so many REALTORS® are turning to RPR when working with commercial clients? Join us for a quick look at three major benefits found on the Commercial side of RPR and learn how you can better serve your clients.

You will learn how to:

- Provide clients with more data—from property information to consumer details
- Save time and money with site selection tools
- Work from anywhere with RPR Mobile™

**Class held at:**  
**SCCAOR**

**1651 N 1st St, San Jose, CA 95112**  
**(408) 445-8500**

**Register:**

**[sccaor.com/class/commrpr](http://sccaor.com/class/commrpr)**

**\*No refunds issued for missed sessions.**

**SCCAOR Course Cancellation Policy**

If you must cancel or reschedule your reservation, a full refund will be issued if notification is received by email, or in writing (not by telephone), three (3) days prior to class. Those who book within three (3) days are not eligible for cancellation or refunds. To cancel, please send an email to [education@sccaor.com](mailto:education@sccaor.com) and identify the name of the course and include the order number associated with the purchase of the course. In the event that a student should fail to attend a class, the tuition for said class is forfeited and will not be transferred to future classes. SCCAOR reserves the right to cancel or reschedule any course. If cancellation occurs, SCCAOR will issue a full refund. In the event of rescheduling, SCCAOR will send immediate notification and transfer all reservations, including payment, to the new date.

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**For more information, contact the education department at [education@sccaor.com](mailto:education@sccaor.com)**  
**For additional Educational Opportunities please visit [www.sccaor.com](http://www.sccaor.com)**