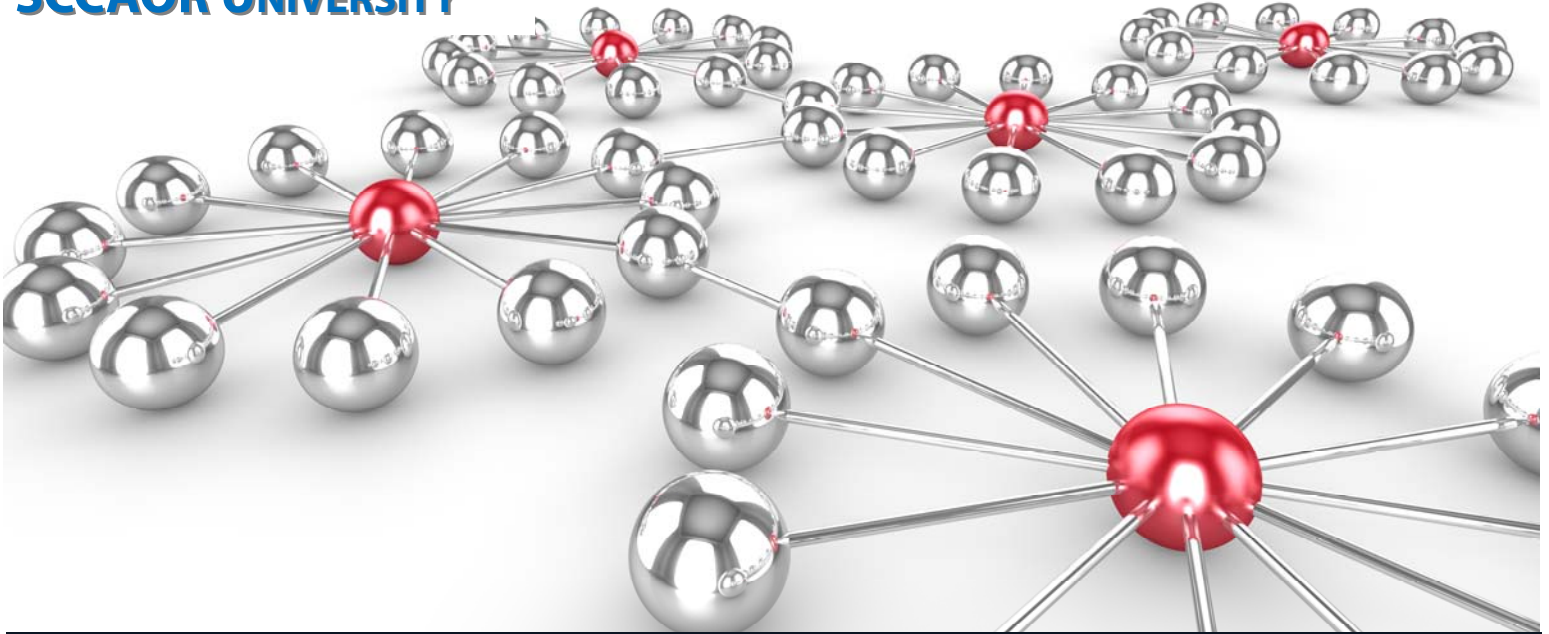


SCCAOR UNIVERSITY



Building Your Sphere of Influence and Business

In this class you will learn how to form reciprocal relationships that turn into referrals for you and how to create a strong network so client's seek you out when they need something. Eliminate slow months by keeping your pipeline full. Make the most amount of money you have ever made and be a top producer regardless of the market.

Do These Apply to You?

- Is business slow?
- Is business busy one month and then slow the following month?
- Do you feel you have little to no direction in getting and closing business?
- I would like to make \$250k+ per year income!

When: Wednesday, August 15, 2018 @ 1:30 pm - 3:30 pm

Where: 1651 N 1st St, San Jose, CA 95112 (408) 445-8500

\$15 for SCCAOR Members

\$20 for Non-Members



Presented By:
Rob McCarthy
Senior Mortgage Planner
101 Loan

Register:

sccaor.com/class/sphere

SCCAOR Course Cancellation Policy

If you must cancel or reschedule your reservation, a full refund will be issued if notification is received by email, or in writing (not by telephone), three (3) days prior to class. Those who book within three (3) days are not eligible for cancellation or refunds. To cancel, please send an email to education@sccaor.com and identify the name of the course and include the order number associated with the purchase of the course. In the event that a student should fail to attend a class, the tuition for said class is forfeited and will not be transferred to future classes. SCCAOR reserves the right to cancel or reschedule any course. If cancellation occurs, SCCAOR will issue a full refund. In the event of rescheduling, SCCAOR will send immediate notification and transfer all reservations, including payment, to the new date.

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