



**Thursday,
December 6, 2018**

9:30 am-12:30 pm

\$25
SCCAOR Members

\$35
Non-Members

1651 North 1st Street,
San Jose, CA 95112
408.445.8500

FINISHING STRONG IN 2018 & BEYOND BUSINESS PLANNING WITH RICK GEHA

This class will focus on how to work on your business, not just in it! Everyone in attendance will receive a business plan workbook and you will leave with a customized business plan for your dreams and goals for this year and beyond! Come and learn from one of the top real estate agents in our industry.

- Using Business Plan workbooks for recruiting, retention and attraction
- The value of building a plan every single year and working it
- Revisiting your plan every month
- Putting a plan together for execution of the plan
- Understanding the value of “it’s never too late to build a business plan” (and it’s never too early)



Presented By:

Rick Geha

Leadership | Speaker | Coach

The Freedom Pathfinder

Register:

sccaor.com/class/business

Rev. 8.29.2018 18FSRG1

SCCAOR Course Cancellation Policy

If you must cancel or reschedule your reservation, a full refund will be issued if notification is received by email, or in writing (not by telephone), three (3) days prior to class. Those who book within three (3) days are not eligible for cancellation or refunds. To cancel, please send an email to education@sccaor.com and identify the name of the course and include the order number associated with the purchase of the course. In the event that a student should fail to attend a class, the tuition for said class is forfeited and will not be transferred to future classes. SCCAOR reserves the right to cancel or reschedule any course. If cancellation occurs, SCCAOR will issue a full refund. In the event of rescheduling, SCCAOR will send immediate notification and transfer all reservations, including payment, to the new date.

For more information, contact the education department at education@sccaor.com
For additional Educational Opportunities please visit www.sccaor.com