



TAMARA SUMINSKI
Broker/Owner - Beach Real Estate Group



Want to significantly increase your earning power? Say **ABR[®] ACADABRA.**

We can't grant you three wishes, but when you earn the ABR[®] designation, you'll never work for free again.

This two-day course is the first step towards becoming an ABR[®] designee. It will teach you:

- Methods, tools, and techniques to provide the support and services that buyers want.
- How to increase your revenue and referrals and reduce your risk.

With specialized education and exclusive member benefits, ABR[®] designees are equipped to guide buyer-clients through every stage of the home buying process.

Register: www.sccaor.com/abr

Wednesday & Thursday
January 16 & 17, 2019

9:00 am - 5:00 pm

SCCAOR Office
1651 North First Street
San Jose, CA 95112
408-445-8500

Student manual included

Members \$280

Non-Members \$305

Completion of the two-day ABR[®] Designation course is the first step in earning the designation. In order to obtain the ABR[®] designation you must also successfully complete one of the ABR[®] elective courses, submit documentation verifying five completed transactions in which you acted solely as a buyer's representative, and be a member in good standing with the National Association of REALTORS[®].



NATIONAL
ASSOCIATION of
REALTORS[®]
Official Designation

