



**Thursday,
March 14, 2019**

10:00 am-12:00 pm

**\$15
Members**

**\$20
Non-Members**

SANTA CLARA COUNTY
Association of REALTORS®
ESTABLISHED 1896

1651 North 1st Street,
San Jose, CA 95112
408.445.8500

OPEN HOUSES: SECRETS TO MY SUCCESS

So You've Got an Open House.... What next?

Learn how to host an effective open house to expand your pipeline and meet potential buyers and sellers.

- Marketing Strategies
- Secrets of the trade
- Tips and Techniques
- Day by day guide to lead up to an open house

Register:
sccaor.com/class/OH



Presented By:
Cathy Jackson
Broker Associate, REALTORS®
Sereno Group



**REFRESHMENTS
SPONSORED BY:**

Teri Saldivar
Director of Mortgage Sales
NMLS #302874 | CA-DBO #302874
5615 Chesbro Ave., San Jose, CA 95123
Office: 408.363.3428
Email: tsaldivar@meriwest.com



MERIWEST
MORTGAGE

SCCAOR Course Cancellation Policy

Rev. 3.7.2019 190HCJ1

If you must cancel or reschedule your reservation, a full refund will be issued if notification is received by email, or in writing (not by telephone), three (3) days prior to class. Those who book within three (3) days are not eligible for cancellation or refunds. To cancel, please send an email to education@sccaor.com and identify the name of the course and include the order number associated with the purchase of the course. In the event that a student should fail to attend a class, the tuition for said class is forfeited and will not be transferred to future classes. SCCAOR reserves the right to cancel or reschedule any course. If cancellation occurs, SCCAOR will issue a full refund. In the event of rescheduling, SCCAOR will send immediate notification and transfer all reservations, including payment, to the new date.

For more information, contact the education department at education@sccaor.com
For additional Educational Opportunities please visit www.sccaor.com